

December 2009

# BUSINESS PEOPLE WORTH KNOWING

SOUTH CENTRAL BANK

## Mellish & Murray

### 115 Years and Counting

Located in the heart of Chicago manufacturing since 1894, Mellish and Murray has done everything but stand still. The company has grown to encompass four divisions, with offerings ranging from high-speed precision sheet metal fabrication to strobe warning lights for aircraft. This diversification, along with recent investments in lean manufacturing and computer-integrated, high-speed machinery, has kept the company on a steady track: its winning strategies during this challenging economy received notice in the Chicago Tribune and on Businessweek.com

"We survived the Great Depression, and we're beating this Great Recession," says Cari Murray, the company's 4th generation owner and first female CEO. "More significantly, we've defied the powerful trend of overseas outsourcing. We're committed to advancing manufacturing in the Midwest." To that end, Cari serves as the President for UIC's Family Business Council. She credits learning best practices from UIC's Family Business Council as a critical element in her own success.

Cari banked with a larger institution but eventually found that it did not provide the personal attention necessary to achieve her objectives. Bob Ribordy of South Central Bank contacted her, and found ways to increase the company's cash flow. "He gets it...he sees where we want to go. South Central was able to do what big banks can't. Everyone is knowledgeable



Cari Murray, owner and CEO of Mellish & Murray  
Photo by Julie Jaidinger

**"We're committed to advancing manufacturing in the Midwest"**

and helpful. I feel like I'm part of their family."

To learn more about Mellish & Murray please visit [www.mellishmurray.com](http://www.mellishmurray.com) or call 312-733-3513. To learn about how South Central Bank can help you or your business call (312) 491-7000 or visit [www.banksouthcentral.com](http://www.banksouthcentral.com).

**FDIC** South Central Bank is a member of the FDIC and Equal Housing Lender

### Never Wait in Line at the Bank Again

Introducing the teller that sits on your desk and takes your deposits — day or night. I-Capture is an exciting new way to make deposits at South Central Bank. Run checks through the **FREE** scanner and get next day\* availability without leaving your office. I-Capture is **FREE!** For more information, call **Bob Ribordy** at (312) 491-7118. He'll explain how I-Capture will make your life easier.

\*Some restrictions apply to next day availability. Please contact a personal banker for more details.

### Insure All Your Money with CDARS

No longer do you have to run to multiple banks to experience full FDIC insurance on deposit amounts larger than \$250,000. Try CDARS at South Central Bank. Have peace of mind that all your money is FDIC-Insured. Access up to \$50 million dollars of FDIC insurance through CDARS. Call **South Central Bank** at (312) 491-7100 today and speak to a representative about CDARS.

# ACT NOW - Before December 31st Help Your Small Business Grow.



Get a Small Business Administrative 7(a) loan with South Central Bank, ranked in Crain's Chicago Business as one of Chicago's largest SBA Lenders.

SBA loans help existing small businesses obtain financing with longer maturity, lower monthly payments, and generally lower interest rates.

As a preferred lender, we streamline the process to give you an answer quickly.

## CURRENTLY NO FEES\*

SBA will end no fee policy December 31<sup>st</sup>, 2009

Contact **Jayne Fry** at (312) 491-7122 or **Todd Grayson** at (312) 491-7114 for more information.

\*No SBA fees or points charged.

## LOCATIONS

### South Loop

525 W. Roosevelt Rd.  
(312) 491-7121

### 35th & Halsted

808 W. 35th St.  
(312) 491-7190

### Bridgeport

3032 S. Halsted St.  
(312) 949-0300

### Chinatown

2335 S. Wentworth Ave.  
(312) 567-9191

### West Loop

160 N. Morgan St.  
(312) 491-7200

**Business People Worth Knowing** in the South and West Loop is a newsletter focusing on commercial customers of South Central Bank, NA.

**SOUTH CENTRAL BANK**  
525 W. Roosevelt Road, Chicago IL 60607

